

EVOLUTION *owner's*

newsletter

January 2011

Information for the Evolution Owner and Builder

Redmond OR; January 4, 2011



Latest Build Manual Available

The latest revision of the Evolution build manual is now available through the Lancair Website. Click on the “Support” tab at the bottom of the home page, then on the following page, hover on the next “Support” tab you see to get a dropdown menu and then click on the “Builder Assistance” selection. On the next page you see, click on “Proceed Here to Access”. On the next page you see, the top choice is the entire manual to date and the second choice provides the pages revised since July 2010. There are 328 single page images so you should print them duplexed so that you get double-sided pages like your original manual.

Maintenance Inspection Plan Submission

Do not wait too long to submit your Maintenance Inspection Plan to the FSDO that you will be using for your AW inspection. This should be submitted AT LEAST 90 days prior to your expected DAR

inspection, to avoid delays. The Maintenance Inspection Plan Template is available from Lancair by contacting Kim Lorentzen, Lancair Customer Service. This plan has proven to be acceptable to the FAA and we urge you not to alter it.

A cautionary note regarding changes and proprietary information.

In the course of our normal business relationship and contact, please remember you have special access to information, our facility, and often, personnel that others do not.

In many cases you are told or observe things that should not, and must not, be disseminated to anyone else including fellow customers, vendors, the press and other outside parties. We provide this information and access to help you plan your work, be knowledgeable about why things are the way they are, and because we trust you. With this knowledge comes the responsibility to guard against rumors, to squash unhelpful negative dialogue, and protect

you and us from unnecessary criticism.

Recently, there have been cases where information transfer, unauthorized access to information and communication has occurred, resulting in a substantial loss of revenue for the company. Communication like this does great damage and harm that is beyond the monetary amount to the company and its employees.

A reminder;

The Standard Lancair Purchase Agreement states –

“Purchaser understands that proprietary information concerning the Lancair supplied to him by L.I.I. for his and only his express use in construction of the Lancair aircraft. This includes the aircraft part and design features and all written assembly documentation. This material will not be copied by purchaser for any use other than his own, nor will he allow any other persons to copy this material.”

Lancair does its very best to service its customers, considering their numerous needs and schedules, to get each and every airplane flying as safely and quickly as possible.

We would like to remind everyone that we all need to work together to continue this great enterprise.

Vendors who redesign parts and sell modifications based on information available from the manual or the access to a kit are violating this agreement on behalf of their customers. People who irresponsibly communicate incorrect or incomplete information to owners, builders, vendors and the public are doing a disservice to themselves, their customers, and our customers. This might include your employees & people who visit your shops.

Owners who directly contact our vendors to change or

modify standard equipment or designs without informing Lancair run the risk of creating a dangerous situation, putting themselves, their passengers, and those working with them on the construction of their aircraft at risk.

It is up to all of you to protect Lancair intellectual property and the intellectual property contained in the kit design. You all play a key role in our and your future success, and by not protecting us, by the unauthorized second sourcing our products, or by selling or trading products that you have developed or knowledge you have gained by your special status and access, you jeopardize our company's future and the future of the business we provide for your company.

Generally, these cautions and concerns are observed easily and without reservation. They really just reflect a “common sense” way for each of us to conduct our businesses with respect to the trust we must have in each other, whether it be between manufacturer and customer, customer and his building partner, or manufacturer and builder. We will continue to strive for an honest and consistently open relationship with each of you and hope you will respect the need for these guidelines.

Lancair International, Inc.



Hey, it happens!

